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Only to: ECO POLICY LETTER OF JANUARY 14, 1964 HCO Continental Secretaries. HCO Recutive Secretaries. Assn./Org. Secretaries. (No further distribution)

## FUTURE CONTINENTAL OFFICER STATUS

The ECO Continental Secretary and the Continental Director of all areas shall, after 1st September 1964, and until specifically then informed otherwise, be the senior HCO Area Sec and senior Assn/Org Sec of the Continental Area.

Unless advised to the contrary on or about 1st September 1964, these offices shall not exist as offices separate from the persons of the senior HCO Area Sec and senior Assn/Org Sec of the continents central organization. The title will however be retained.

Until 1st September 1964 present status will remain unchanged barring emergencies.

The entire reason for this action is financial.

The offices of HCO Continental Sec and Continental Director exist mainly to increase Scientology activity and income in a Continental Area and where this is not the whole concentration of such officers, as witnessed by the balance sheets, the supernumerary status of a separate HCO Continental Secretary or Continental Director cannot be afforded by that continental area.

In continental areas which are booming the increased activity demands the separate character of these highest Continental offices. But where income is not increasing, the offices become too great a burden financially on a Continental Area.

Between now and 1st September 1964 all org balance aheets will be carefully watched for increase and in those areas where the increase warrants it the separate status will be retained and where the area has not greatly increased the officers now holding the posts will revert to the senier HCO Area Sec and senior Assn/Org Sec of the area or the posts will be otherwise filled.

This is not intended as a criticism of current activity but only a calm forecast of the reality of the situation.

As i can, by administrative actions alone in any central org, as its Assn/ Org Sec, boom its income, I expect my leading officers in any continent to be able to do likewise in all orgs under their control.

L. RON HUBBARD

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